

CLIENT TESTIMONIALS

'You have managed a miracle! All three candidates have been rated as solid, good and likable.' We will be very excited to have Ms X in our team.'

Ioanna Tsitoura
Human Resources Director
REGENCY ENTERTAINMENT SA
(Commendatory statement following an assessment of a short list)

'In order to sustain or reinforce one's leading position in a one of the most highly competitive markets of our contemporary business times, such as the field of retailing in telecommunications and technology, one has to depend on strong and capable partners who can help ensure one's competitive advantage of highly-talented, highly-skilled people who can add value to the complicated chain which ultimately leads to the increasingly demanding customer of today.

Stanton Chase has demonstrated a proven record of being such a dependable partner due to their world-class-standard hiring process performed by passionate, high-caliber and specialized professionals who have the ability to understand the requirements and peculiarities of this extremely demanding market segment as well as the willingness and talent to customize their offering accordingly.'

Takis Perkizas
Managing Director
STARBUCKS
(Compiled from his role as Marketing Director of Germanos
Telecommunications Retail Chain)

'With Stanton Chase, we experience a well-scheduled hiring process run by high calibre professionals with hands on experience in FMCG matters.

They carefully review each customer's specific needs in order to understand the nature of each project, and the standards that should be met.'

Ioannis Zarkadis, Sales Director – BACARDI MARTINI

'.. Colgate has a long standing reputation of its people management processes focusing on hiring, developing and retaining the best talent. Whenever it comes to search for an outside candidate, Stanton Chase is a reliable partner. We believe that Stanton Chase people possess the necessary skills, knowledge, tools, ideas, resources ,networks and professionalism to enable them become effective towards identifying and recommending people that can make a difference in our organization.'

Alexandros Tzadimas, EUROBANK
(Compiled from his role as HR Director - Colgate Palmolive)

'Henkel is creating a competitive advantage by building a world class organisation and by attracting, developing and retaining best performing people. Stanton Chase shared our vision and whenever we are looking for an external candidate, Stanton Chase's people were able to identify and propose candidates that will best fit in our organisation.'

Apostolos Sagiakos, HR Director CARREFOUR
(Compiled from his role as HR Manager - Henkel Hellas)

'Selecting and placing high calibre people is one of the key tasks of the HR function in a continuously growing global organization like JTI. Stanton Chase, through its excellent performance and qualitative execution, has fairly gained its place as a valuable recruiting partner of JTI Greece.'

Mai Samourkas, Communication Manager (ex: HR Manager) – JAPAN TOBACCO INTERNATIONAL

*'The Changing Environment around us requires a consistent vigilance to remain competitive & grow. This in two words encompasses our Consumer & Trade Marketing vision at JTI: **Execution Excellence**. That is, excellence in understanding trends, excellence in formulating the right strategies, and excellence in planning & executing the right programs, in the right place to the right consumer.'*

The recipe to ensuring this is the most important "P" of JTI's mix, its people. JTI invests in ensuring the establishment of a talented pool of people which can enhance its benchmark strength & drive business performance. Stanton Chase, through the professionalism & expertise of its people, has proven to be an effective partner in assisting with the recruitment of such persons which can add value to JTI's current momentum.'

**Maria Pipinou, Marketing Manager REGENCY ENTERTAINMENT
(Compiled from her role as Portfolio, Brand & Trade Strategic Director, JTI)**

'Pour Club Med, recruter, c' est accepter à son sein un nouveau membre qui a les compétences, les talents, la mentalité et l' état d' esprit qui lui permettraient de s' y intégrer facilement, de se développer et de s' épanouir en offrant en même temps une valeur ajoutée à l' Organisation.'

Recruter, c'est une procédure en soi pénible et comportant des risques, car il ne s' agit pas seulement de détecter les correctes compétences techniques mais surtout d' identifier la compatibilité des cultures : la culture de l' entreprise et celle du candidat.

Regroupant une équipe de professionnels qui maîtrisent de façon optimale le domaine du marché de travail, Stanton Chase a su nous aider, dans des délais les plus serrés, lors de notre effort de pourvoir un poste qui liait des compétences techniques spécifiques avec un profil à première vue contradictoire.

Ce que personnellement j' estime à Stanton Chase est, qu'ils sont capables de comprendre les besoins du client et de dévoiler, à travers des messages souvent inédits, la mentalité de la société afin de la lier au profil du candidat.

Les avantages susmentionnés combinés avec la réactivité, le sens élevé du service, le dynamisme et l' enthousiasme de l' équipe, les outils à disposition et l' expérience cumulée, font de Stanton Chase un partenaire fiable et précieux.'

Hara Diamantopoulou, HR Manager – CLUB MED HELLAS

'In a continuously growing organization like our company, finding and placing outstanding performers is one of the key tasks of HR Department. To this attempt Stanton Chase is our best partner because its people possess the necessary skills, knowledge and experience in identifying the suitable people.'

**Charalampos Liapis, Group HR Director, KAE-FOLLI FOLLIE
(Compiled from his role as HR & Administrative Director – Creta Farm)**

'Sarantis Group has a long term relationship with Stanton Chase and both companies have grown and expanded simultaneously in the South East region. Throughout this expansion, our companies have closely worked together in attracting and selecting key people to lead our organization and open new markets. Stanton Chase people have proved that they possess all the necessary skills, competencies, professionalism and drive that can make a difference in any company.'

Elias Boukouvalas

(Compiled from his role as Group Human Resources Director - Gr. Sarantis)

'People are the competitive advantage of our company, so, being able to select and recruit the right ones is vital. Having Stanton Chase as our ally in the on going battle for the talented ones is essential for our success in Greece and in the other countries we operate. Stanton Chase is a professional company with a friendly attitude towards its clients that helps building a long lasting relationship.'

Dimitris Maggioros, HR & Administration Director, ROKKAS

**(Compiled from his role as HR Manager – Marks & Spencer, MARINOPOULOS
GROUP OF COMPANIES)**

'Stanton Chase has proved to be a valuable, skillful and credible partner in selecting the right people for the Marketing task that becomes more and more demanding.'

Costas Davoularis, Commercial Manager (Serbia), ALAPIS S.A.

**(Compiled from his role as Marketing Manager Health and Care Division – Gr.
Sarantis)**

'Brown Forman takes great pride on the uniqueness of its brand building culture and invests on the personality of its people who demonstrate high performance and integrity at all business practices. The relatively small organization of our branch office in Greece requires our people to be the competitive advantage in the highly competitive world of spirits. Making great partners becomes increasingly important into delivering our goals and I must say that following our cooperation with Stanton Chase for the Jack Daniels Brand Manager recruitment, we have found a new great partner in Greece. Stanton Chase has fully delivered on the difficult tasks given by our company through demonstration of the necessary skills, knowledge and most importantly flexibility to provide high quality service.'

Ioannis Pafilis, Country Manager – BROWN FORMAN

'Hi Nancy

I wanted to personally thank you for the great work you and the Team have done on our marketing search. Maria started today and Sotiria will start on the 16th. We are very excited about getting such strong people on board.'

Mark Speichert,

**(Compiled from his role as Marketing Director – COLGATE PALMOLIVE
HELLAS)**

Executive Search Consultants

'Bakemark the global leader in the B2B Bakery business considers partnership the main strategic pillar for long term business success. It's what we preach and passionately work for, in order to establish it, the integral part of our company's DNA.

Luckily, we have found that Stanton Chase shares the same principles and philosophy. Over the years, Stanton has become our closest and most trustworthy partner. We have shared our Vision and Business strategy, and they have responded with enthusiasm and professionalism, in selecting and developing personnel, contributing to our business success.'

Miltiades Kappatos, Managing Director – BAKEMARK HELLAS (CSM GROUP)

'After the successful completion of the recruiting procedure regarding the cover of our KAM vacancy, I'd like to express my satisfaction for the quality of your services as well as for your promptness and fastness in addressing our concerns and meeting our needs.

In addition, I am very happy to underline that your initial best choice of Mr. XXX not only proved to be the dominant but also matched our strict and demanding hiring criteria.'

Nikos Setakis – National Accounts Manager, BACARDI MARTINI

More testimonials can be obtained from the following executives, within:

A. CONSUMER & RETAIL SECTORS

➤ BACARDI – Mr. Miniades, Marketing Director
➤ BIC – Mr. Cabero, Country Manager
➤ BIC – Mr. Fischer, CFO
➤ CADBURY HELLAS – Mr. Liakos, HR Director
➤ CARREFOUR – Mr. Sagiakos, HR Director
➤ CARREFOUR – Mr. Stasinoulis, CEO
➤ COLGATE – Mr. Tsourapas, CEO
➤ COSMOTE – Ms. Theodorou, HRM
➤ COCA COLA HELLENIC BOTTLING COMPANY – Ms. Bouzouki, Country HR Director
➤ COCA COLA HELLENIC BOTTLING COMPANY – Mr. Mastrogiannidis , Recruitment Manager
➤ COCA COLA HELLENIC BOTTLING COMPANY – Mr. Athanasiadis, Marketing Director
➤ DIA – Ms. Tsarika, HR Director
➤ DIXONS – Mr. Matthews, Managing Director
➤ EASY CRUISE – Mr. Kalatzis, Managing Director
➤ GIOCHI PREZIOSI HELLAS – Ms. Karageorgi, Managing Director
➤ FOURLIS Group – Ms. Spyrou, HR Manager
➤ IMPERIAL TOBACCO – Ms. Hatzianagnostou, HR Manager
➤ JAPAN TOBACCO – Ms. Kyrimis, HR Director
➤ JOHNSON & JOHNSON – Ms. Lambrianou, HR Manager
➤ JOHNSON & JOHNSON – Mr. Likapoulos, Managing Director (Medical)
➤ LEROY MERLIN – Ms. Mavrou, HR Director
➤ MARINOPOULOS GROUP OF COMPANIES – Mr. Loubere, Senior Board Member
➤ MULTIRAMA – Mr. Zidianakis, Marketing Director
➤ MISKO BARILLA – Ms. Hatzioannou, HR Manager
➤ PRAKTIKER – Ms. Moschona, HR Director
➤ PRENATAL – Mr. Mazzia, Group CEO & COO
➤ SARA LEE COFFEE & TEA – Ms. Anastasopoulou, HR Manager
➤ GRAND OPTICAL – Mr. Iliopoulos, Managing Director
➤ SHOP & TRADE – Ms. Melemenli, HR Manager
➤ SONY ERICSSON – Mr. Barounas, Managing Director
➤ The WALT DISNEY Company – Mr. Mikropoulos, Country Manager

B. PHARMACEUTICAL SECTOR

➤ AMGEN - Ms. Lada, HRM
➤ ASTRA ZENECA - Ms. Kourasmenaki, HR Director
➤ BRISTOL MYERS SQUIBB – Mr. Siatopoulos, HR director
➤ LAVIPHARM – Mr. Christos Kartalis, Commercial Director
➤ HOLLISTER - MR. Monas, MD
➤ WYETH – Ms. Paganopoulou, HRM

** Contact details for the above-mentioned executives at your disposal*